



# Protect your exports with a Bond Guarantee

*Foreign customers may demand that you provide a guarantee that you will deliver the goods or services as agreed. Sometimes a customer makes an unfair call on the bond. A Bond Guarantee insures you against the risk of having to pay the guarantee amount. For example, if your customer unfairly claims that you have defaulted on delivery and calls the bond.*

*A Bond Guarantee also protects you against loss if the customer calls the bond because political uncertainty arises in the country. For example, if the authorities prevent you from supplying the goods or if an international embargo is placed on trade with the country. If something goes wrong, we will pay compensation to you.*

## What are the advantages of a Bond Guarantee?

### Helps you provide guarantees

A Bond Guarantee helps you provide a bid bond, advance payment bond or performance bonds without running the risk of losing everything.

### No reason to be nervous

A Bond Guarantee allows you to accept orders from markets that you would otherwise be unwilling to venture into. Although you do not know the customer, your risk is limited.

### Compensation for loss

You will be compensated for any loss you suffer if your customer makes an unfair call on the bond issued by you.

### Backed by the Danish government

Should your foreign customer make an unfair call on the bond, the demand for payment will be backed by the Danish government. That makes a difference when recovering claims, if any.

## What does a Bond Guarantee cover?

### Application

When you issue a bond as a guarantee

### Cover

Your loss due to unfair calling of a bond

### Percentage of cover (of your loss) up to

90 %

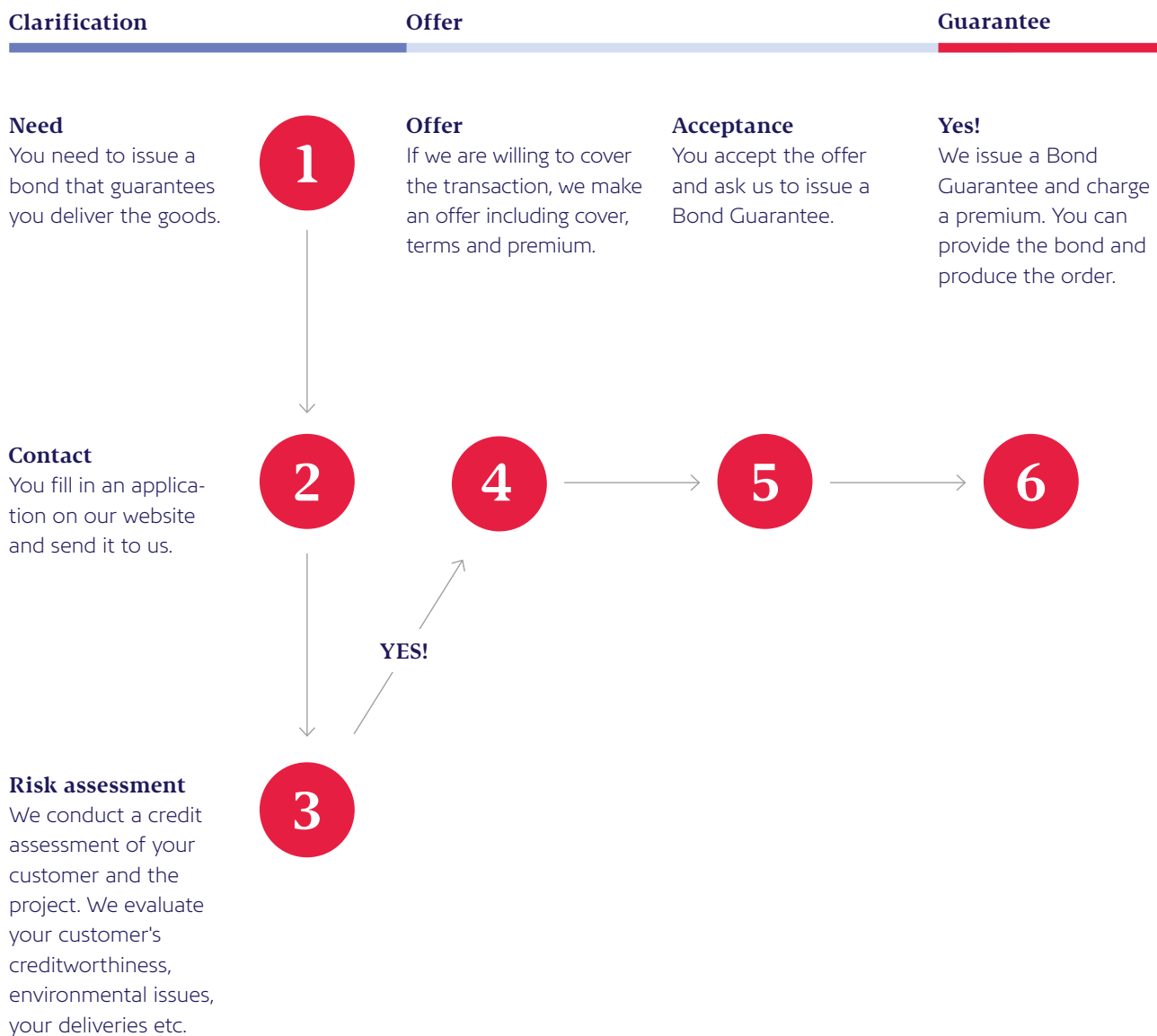
### Amount up to

Unlimited

### Credit period

According to your agreement with your customer

## What are the steps in the process?



## Three practical questions

### How much?

EKF charges a premium for issuing a Bond Guarantee.

We calculate the premium on the basis of

- > your buyer's creditworthiness
- > the political situation in the buyer's country
- > credit period

### What does it require?

You have to be a Danish exporter.

We have to accept the risk on your buyer.

Your company must help generate economic growth in Denmark.

You have to sign a declaration stating that the process of filling the order is conducted in an environmentally and socially responsible manner.

### What can you do?

Contact us for an immediate application or more information on Bond Guarantees.

Visit [www.ekf.dk](http://www.ekf.dk) to read about success stories, terms and requirements.